

GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE  
PRICE LIST

MULTIPLE AWARD SCHEDULE  
FSC GROUP MAS

C&E Services, Inc.  
1950 Old Gallows Road, Suite 770  
Vienna, Virginia 22182  
(703) 506-1960  
Contract Administrator: Carl Biggs  
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Contract No. GS-07F-0502M

Business Size:  
SBA Certified Small Disadvantaged Business

Contract Period: September 1, 2012 through August 31, 2022

Contract current through Mass Mod A812, signed April 16, 2020



## Information for Ordering Activities

**1a. Table of Awarded Special Item Number**  
325998W

**1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded. *See below***

**1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. *See below.***

**2. Maximum Order: \$300,000.00**

If the "best value" selection places your order over this Maximum Order, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the Schedule contract in accordance with FAR 8.404.

**3. Minimum Order: \$100.00 unless the contractor agrees to accept a smaller order amount.**

**4. Geographic Coverage: Within the 48 contiguous states and the District of Columbia**

**5. Point of Production: Same as contractor**

**6. Basic Discount: Prices listed are NET. Discounts already deducted.**

**7. Quantity Discount(s)** 5-12 units – 6.2%  
13-60 units – 10%

**8. Prompt Payment Terms: 1%-10/Net 30**

**9a. Government Purchase Cards Are Accepted Below the Micropurchase Threshold**

**9b. Government Purchase Cards Are Accepted Above the Micropurchase Threshold**

**10. Foreign Items: None**

**11a. Time of Delivery: 5 days ARO**

**11b. Expedited Delivery: 1 day ARO. Items available for expedited delivery are noted in this price list.**

**11c. Overnight and 2-Day Delivery: Customer may call for availability and rates for overnight and 2-day delivery.**

**11d. Urgent Requirements: "Urgent Requirements" clause applies. Agencies can contact contractor's representative to possibly effect a faster delivery.**

**12. F.O.B. Point: FOB Destination**



13. **Ordering Address:** Same as Contractor
14. **Payment Address:** Same as Contractor
15. **Warranty Provision:** Standard Commercial Warranty. Customer should contact contractor for a copy of the warranty.
16. **Export Packing Charges:** Not Applicable
17. **Terms and Conditions of Government Purchase Card Acceptance:** Contractor will accept Government Purchase Card for orders of \$3,500 or less. Contact Contractor for acceptance of larger orders.
18. **Terms and Conditions of Rental, Maintenance, and Repair (If Applicable)**
19. **Terms and Conditions of Installation (If Applicable) :** Not Applicable
- 20a. **Terms and Conditions of Repair Parts Indicating Date of Parts Price Lists and Any Discounts from List Prices (If Available) :** Not Applicable
- 20b. **Terms and Conditions for Any Other Services (If Applicable) :** Not Applicable
21. **List of Service and Distribution Points (If Applicable) :** Not Applicable
22. **List of Participating Dealers (If Applicable) :** Not Applicable
23. **Preventive Maintenance (If Applicable) :** Not Applicable
- 24a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants) :** Not Applicable
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).**
25. **Data Universal Number System (DUNS) Number:** 148073679
26. **Notification Regarding Registration in System for Award Management (SAM) Database:** Registered



**CONFIDENTIAL**

## **PRODUCT AND SERVICES PRICE LIST**

**This price book is the property of C & E Services, Inc. t/a Chemical & Engineering Specialty and is subject to return upon request. All sales are subject to Chemical & Engineering Specialty's standard terms and conditions of sale. All sales are priced F.O.B. Destination. The prices as quoted herein include our standard engineering and technical services.**

**RETURN GOODS POLICY: A 15% handling plus freight in/out charge will be applied to all goods returned for credit during the first nine months where the return is due to "Customer Error." No materials should be returned after nine months unless authorized**

**REPACKAGE POLICY: Any repackaging requested by the customer will be assessed a fee of one dollar (\$1.00) per pound.**



**FEDERAL SUPPLY SCHEDULE PRICE LIST**  
**FOR C&E BOILER WATER TREATMENT CHEMICALS**

PRODUCT	CONTAINER	SIZE	1-4 UNITS	5-12 UNITS	13-60 UNITS
CES-15	PAIL	5 GAL	73.71	69.20	66.33
CES-020	DRUM	55 GAL	800.24	751.43	720.22
CES-030	DRUM	55 GAL	716.48	672.78	644.83
CES-038	DRUM	55 GAL	1,051.52	987.38	946.37
CES-040	DRUM	55 GAL	1,208.22	1,134.52	1,087.40
CES-050	DRUM	55 GAL	1,568.95	1,473.24	1,412.06
CES-073	DRUM	55 GAL	840.60	789.32	756.54
CES-079	DRUM	55 GAL	1,530.07	1,436.73	1,377.06
CES-080	DRUM	55 GAL	2,086.55	1,959.27	1,877.89
CES-081	DRUM	55 GAL	1,424.35	1,337.46	1,281.92
CES-090	DRUM	55 GAL	666.09	625.46	599.48
CES-094	DRUM	55 GAL	385.35	361.84	346.81
CES-095	DRUM	55 GAL	474.22	445.29	426.79
CES-100	DRUM	55 GAL	1,788.62	1,679.52	1,609.76
CES-130	DRUM	55 GAL	2,444.31	2,295.21	2,199.89
CES-131	PAIL	5 GAL	346.90	325.73	312.21
CES-133	DRUM	55 GAL	2,449.43	2,300.01	2,204.48
CES-154	DRUM	55 GAL	1,083.07	1,017.00	974.76
CES-163	DRUM	55 GAL	979.98	920.19	881.98
CES-163A	DRUM	55 GAL	1,051.13	991.59	953.74
CES-180	DRUM	55 GAL	894.75	840.17	805.27
CES-200	DRUM	55 GAL	877.48	823.96	789.73



CES-215	DRUM	55 GAL	1,618.52	1,519.79	1,456.67
CES-240	DRUM	55 GAL	2,228.52	2,092.58	2,005.67
CES-255	DRUM	55 GAL	1,395.58	1,310.45	1,256.02
CES-462	DRUM	55 GAL	1,045.74	981.95	941.16
CES-535	DRUM	55 GAL	575.24	540.15	517.72
CES-550	DRUM	55 GAL	551.09	517.47	495.98
CES-555	DRUM	55 GAL	688.02	646.06	619.22
CES-575	DRUM	55 GAL	1,618.52	1,519.79	1,456.67
CES-615	DRUM	55 GAL	701.43	658.64	631.28
CES 625	DRUM	55 GAL	1,671.42	1,569.47	1,504.27
CES-AF	DRUM	55 GAL	1,105.13	1,037.72	994.72
CES-AM	DRUM	55 GAL	2,055.48	1,930.09	1,849.92
CES-B	DRUM	55 GAL	453.60	425.93	408.24
CES-BR	DRUM	55 GAL	587.61	551.77	528.60
CES-G	DRUM	55 GAL	940.18	882.83	846.17
CES-M	DRUM	55 GAL	927.81	871.21	835.03
CES-NH	DRUM	55 GAL	466.07	437.64	419.45
CES-P	DRUM	55 GAL	946.37	888.64	851.73
CES-Q	DRUM	55 GAL	1,326.75	1,245.82	1,194.07
CES-Q3	DRUM	55 GAL	770.08	723.11	693.08
CES-S	DRUM	55 GAL	278.34	261.36	250.51
CES-TH	DRUM	55 GAL	875.24	821.85	787.71
CES-Z	DRUM	55 GAL	1,049.05	985.06	944.14



**SPECIALIZED TECHNICAL AND ENGINEERING SERVICES  
(ALL SYSTEMS) – NON GSA SERVICES**

The following additional technical and engineering water treatment services are available as indicated to resolve special problems.

<b>Periodic Plant Visit (Service Technician)</b>	<b>\$85.00/hr (min 4 hrs)</b>
<b>Service Representative</b>	<b>\$90.00/hr (min 4 hrs)</b>
<b>Laboratory Technician</b>	<b>\$125.00/hr (min 4 hrs)</b>
<b>Consulting Technician, Specialist or Consulting Technical Engineer</b>	<b>\$130.00/hr (min 4 hrs)</b>
<b>Testing of Heating Systems (Field Testing)</b>	<b>\$ 95.00/hr</b>
<b>Laboratory Analysis and Evaluation</b>	
<b>Fuel Oil Analysis</b>	<b>\$400.00/hr</b>
<b>Boiler Water</b>	
<b>High Purity Water Analysis</b>	<b>\$200.00</b>
<b>Boiler Waterside Deposit</b>	<b>\$200.00</b>
<b>Boiler Fireside Deposit</b>	<b>\$200.00</b>
<b>Cooling Water</b>	
<b>Cooling Deposit</b>	<b>\$225.00</b>
<b>Microbiological Count</b>	<b>\$225.00</b>
<b>Microbiological Relative Population Density</b>	<b>\$325.00</b>
<b>Microbiological Identification</b>	<b>\$225.00</b>
<b>Ion Exchanges</b>	
<b>Ion Exchange Resin Analysis – Routine</b>	<b>\$260.00</b>
<b>Ion Exchange Resin Analysis – Cation Capacity</b>	<b>\$300.00</b>
<b>Ion Exchange Resin Analysis – Anion Salt Splitting</b>	<b>\$375.00</b>
<b>Miscellaneous</b>	
<b>Corrosion Coupons</b>	<b>\$80.00/ea</b>
<b>Metallographic Analysis – Simple</b>	<b>\$1,800.00</b>
<b>Metallographic Analysis – Intermediate</b>	<b>\$2,800.00</b>
<b>Metallographic Analysis – Complex</b>	<b>\$3,650.00</b>
<b>Legionella Testing</b>	<b>\$ 330.00</b>
<b>Development of Treatment Program</b>	<b>\$ 85.00/hr</b>
<b>Training</b>	<b>\$ 180.00/hr</b>



## **ENGINEERING SERVICES**

Providing quality technical service is an integral part of C&E Services, Inc.'s philosophy of water management. The specific products and programs recommended are only part of the total water treatment program developed for your plant. A vital part of our program is a comprehensive standard service program which is provided at no extra cost with the use of the products we have recommended.

The C&E Services, Inc. representative who will service your plant is thoroughly trained in all phases of water treatment. He has received more than 100 hours of formal instruction, which is supplemented yearly by seminars so that his skills remain sharp and his knowledge current. In addition, he is constantly exposed to technology updates via technical information and courses. This ensures that you are provided with treatment programs and applications that are the newest and best in the field.

Your local C&E Services, Inc. representative is assisted by regional technical consultants, district managers, a home office technical staff, product or industry specialists, and our R&D laboratory. When necessary, visits to your plant will be made by members of this technical support team to assist the C&E Services, Inc. representative in providing the most thorough and effective water treatment service and programs possible, and to assist in solving unusual water treatment problems.

C&E Services, Inc. includes training, intensified services during start-up, regular services on a periodic basis, technical and laboratory support, and special services to deal with unusual problems or situations.

### **Benefits of the C&E Services, Inc. Program**

- A water treatment program engineered to be specific for your plant's needs.
- Operators will understand the purpose and use of the water treatment products and their contribution to the program. Potential water-related problems can be recognized and corrected before they become operation problems.
- Prompt, qualified attention is available to resolve unusual problems.
- Plant management will be aware of the effectiveness of the water treatment program.
- Your water treatment program will continually be improved for greater effectiveness and/or economy.





**Benefits of the C&E Services, Inc. Program (cont'd)**

- **Effective implementation and control of your water treatment program.**
- **Optimum conservation of water and energy.**
- **Immediate availability of laboratory facilities and technical support for the solution of any unusual problems. The latest and most advanced techniques and technology in water treatment will be recommended as they become available.**

**To ensure smooth effective initiation of the recommended program, C&E Services, Inc. personnel will be present for as long as necessary to:**

- **Assure that chemicals are properly handled and fed.**
- **Train personnel in conducting required control tests.**



## **STANDARD SERVICES INCLUDED WITH PRODUCTS ON GSA SCHEDULE**

**C&E Services, Inc. provides service as an integral part of our water treatment program. We offer a comprehensive program at no extra cost, with the use of our products. During our regular service visits, we will provide field analysis and consultation regularly. The following services are standard and provided to all customers.**

- 1. Water and deposit analyses**
- 2. Operator training**
- 3. Conservation of water and energy**
- 4. Advanced techniques and technology for water treatment**
- 5. Chemical handling**
- 6. On-the-spot water analysis**
- 7. Written reports of all findings and recommendations**
- 8. Resin analysis**
- 9. Metallurgy examination**
- 10. Condensate monitoring**
- 11. Ellusion studies for water softeners and demineralizers**
- 12. Boiler fuel-to-steam studies**
- 13. Chemical feed equipment inspections**
- 14. Identifying systems energy leaks**
- 15. Corrosion studies of annual metal loss**
- 16. Thorough inspection of boiler internals during down cycles**
- 17. Flue-gas analysis**
- 18. Economizer feasibility studies**
- 19. Fuel oil analysis**
- 20. Heat transfer studies**
- 21. Langelier's saturation index determinations**
- 22. Chiller performance**
- 23. Cooling tower inspections**



## **WARRANTY**

**All products furnished hereunder are warranted to be within our quality standards for such material. Our liability in any event is limited, however, to your net purchase price of such material, or at our option, to replace such materials upon its return to us, unless we are notified thereof in writing within forty-five (45) days after arrival of such material at destination, and unless we are permitted to examine it before use or processing.**

**We reserve the right to reformulate our products at any time, so long as the product is in compliance with our published specification for said product. Any recommendations made by us for use of a material are based upon tests believed to be reliable, but use of the product in any specific application remains the complete responsibility of the Buyer, and, except as expressly stated above, Seller makes no warranty of merchantability with respect to goods made pursuant to Buyer's specifications. Furthermore, there is no warranty that any material furnished is merchantable, nor that the material is fit for any particular purpose, nor is there any other warranty expressed or implied, except such as is expressly provided hereunder.**

**Seller shall not be subjected to liability for any damages resulting from the handling, use, or further process of said material, whether alone or in combination with other chemicals.**